

## LOOKING OUT FOR A TALENTED BUSINESS DEVELOPER



### THIS IS YOUR ADVENTURE

You will embark on a very promising scale up of EZ Factory, founded in 2017, to sell and implement generic global innovative mobile solutions for leading companies such as Heineken and FrieslandCampina. We are looking for an experienced energetic person with an industry background who can sell our applications.

You can tell your friends & family that you are teaming up with a rapidly growing tech company that makes it so much easier for shop floor factory workers to keep their working environment safe, clean and fit to deliver high performance.

### THIS IS YOUR TRACK RECORD

You have a higher professional education or university degree in the field of IT/Business Administration/Technology.

You have an industry background, either managerial or as a consultant.

You have experience or affinity for continuous improvement (target for our apps).

You have at least 5 years of relevant work experience in sales.

You have a broad industry network enabling access to a lot of manufacturing companies.

You have experience with the conceptual sales and proposition development.

You have a proven commercial success track record.

You are willing to travel and demo to customers.

You can translate customer demands to product development.

### THIS IS WHAT WE OFFER

We will scale up together with you. You will build and experience growth.

We offer a lot of freedom if you take ownership for personal and team results.

We provide everything needed for efficient working, personal development and training.

We like to have fun together: regular drinks, office games, summer BBQ, team events.

Of course we offer an attractive salary, conditions and perks.

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